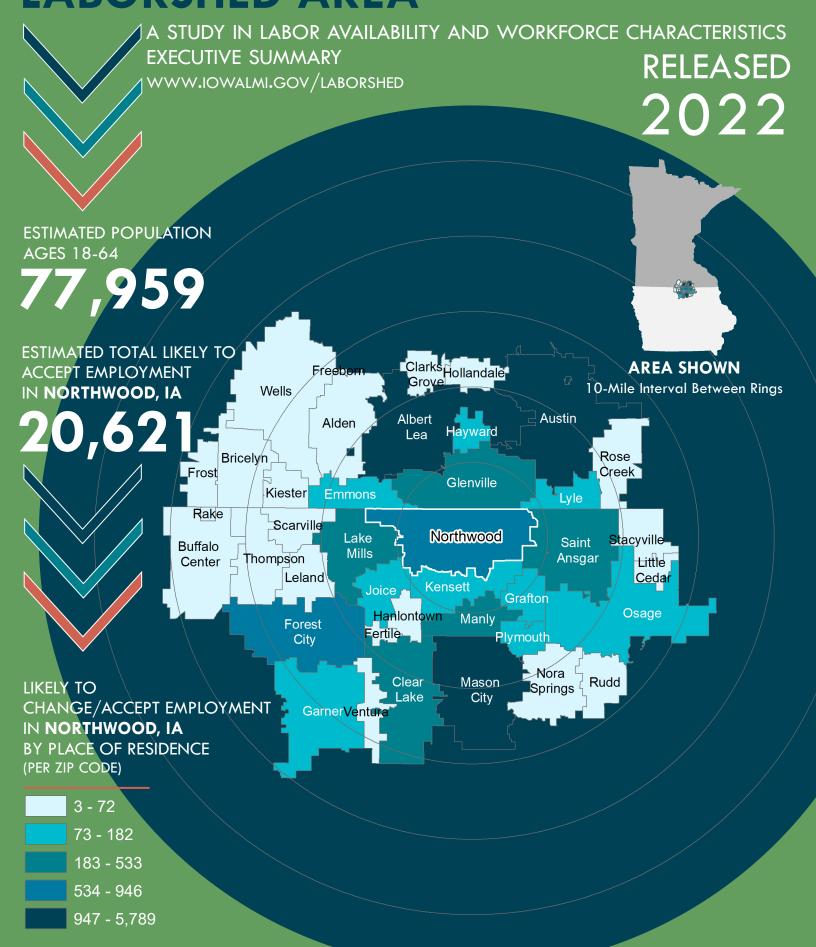
NORTHWOOD, IOWA LABORSHED AREA



A Laborshed area is defined by its commuting pattern and illustrates which communities contribute to an employment center's workforce and at what level. To determine the boundaries of a Laborshed area, local employers supply the residential ZIP codes of each of their employees. The data in this publication reflects characteristics specific to the workforce in the Northwood Laborshed area.

The employed are currently commuting an average of-



NORTHWOOD LABORSHED ANALYSIS

EMPLOYMENT STATUS (ESTIMATED TOTAL)*

(65,641)84.2% **Employed** *Unemployed 7.2% (5,613) 3.2% (2,495) Homemakers Retired 5.4% (4,210)

*Employment status is self-identified by the survey respondent. The unemployment percentage above does not reflect the unemployment rate published by the U.S. Bureau of Labor Statistics, which applies a stricter definition.



BREAKOUT OF THE EMPLOYED BY INDUSTRY (ESTIMATED TOTAL)

(12,537)Manufacturing, 19.1% Wholesale & Retail Trade, 18.8% Healthcare & Social Services, 18.8% ²Transportation, 6.0%(3,938) Personal Services, 5.0% (3,282) Professional Services, 2.5% (1,641) Entertainment & Recreation, 1.4% (919) Construction, 5.3% (3,479) ³Agriculture, 4.3% (2,823) (5,842)Finance, 3.5% (2,297 (4,201)Government, 8.9% Education, 6.4%

¹Public Administration, Government ³Agriculture, Forestry, & Mining

Unemployed - Likely to Accept Employment 55.2%
Retired - Likely to Accept Employment 18.2%

TOP CURRENT BENEFITS OF THE

	FULL-TIME	EMPLOYED
A.	Paid Vacation	94.6%
4	Health/Medical	92.5%
	Insurance	72.5 /0
\$	Pension/	88.8%
	Retirement/401K	00.070
	Dental Coverage	86.3%
8	Paid Holiday	83.4%
7	Life Insurance	78.0 %
	Disability	77.2%
	Insurance	//.2%
0	Vision Coverage	73.0 %
S	Flex Spending	40.0 0/
	Account	60.2%
R-	Prescription Drug	58.1%
-X	Coverage	JB.1 %
	I	

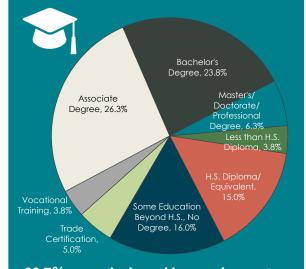
²Transportation, Communications, & Utilities ⁴Finance, Insurance, & Real Estate

EMPLOYED: LIKELY TO CHANGE

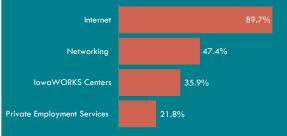
- An estimated 17,782 employed individuals are likely to change their current employment situation for an opportunity in Northwood
- Current occupational categories:

Production, Construction, Material Moving 31.6%
Professional, Paraprofessional, Technical 21.5%
Service 21.5%
Managerial 12.7%
Clerical 8.9%
Sales 2.5%
Agricultural 1.3%

- Current median wages: \$
 - \$19.00/hour and \$54,000/year
 - \$24.05/hour attracts 66%
 - \$25.00/hour attracts 75%
- 81.2% have an education beyond HS



- 28.7% are actively seeking employment
- Most frequently identified job search resources:



• Top sites:

· Top newspapers:



NEWS
Globe Gazette Mason City

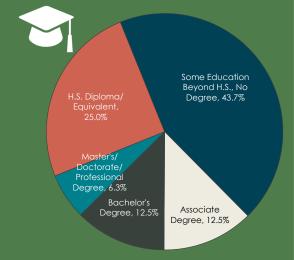
- Commute:
 - Currently commuting an average of 16 miles/21 minutes (one-way) to work
 - Willing to commute an average of 30 miles/36 minutes (one-way) to work

UNEMPLOYED: LIKELY TO ACCEPT

- An estimated 727 unemployed individuals are likely to accept employment in Northwood
- Former occupational categories:

Production, Construction, Material Moving33.3%Sales20.0%Service20.0%Professional, Paraprofessional, Technical13.3%Clerical6.7%Managerial6.7%Agricultural0.0%

- Median wages: \$
 - \$14.50/hour lowest willing to accept
 - \$16.16/hour attracts 66%
 - \$18.50/hour attracts 75%
- 75.0% have an education beyond HS



- 43.8% are actively seeking employment
- Most frequently identified job search resources:



• Top sites:

indeed.com facebook.com monster.com Top newspapers:

NEWS

Globe Gazzette Mason City

Commute:

Willing to commute an average of 25 miles/36 minutes (one-way) to work







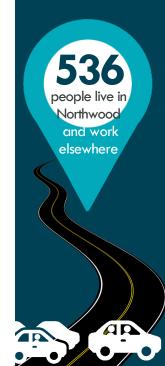
The Laborshed survey collects information regarding the **out commute** for an employment center.

The out commute for Northwood is estimated at 37.7 percent— approximately 536 people living in Northwood work in other communities.

Most of those who are out commuting are working in Mason City, IA; Albert Lea, MN; and Saint Ansgar, IA.

One-fourth (25.0%) of out commuters are likely to change employment (approximately 134 people).

62.5% earn an hourly wage—median wage is \$21.00/hour 30.0% earn an annual salary—median salary is \$81,500/year



EDUCATION OF AVAILABLE LABOR BY INDUSTRY OF CURRENT OR FORMER EMPLOYMENT

Data on this page is specific to only those survey respondents that reported they are likely to change or accept employment.

Industry	Education Beyond HS	Some Education Beyond HS, No Degree Obtained	Trade Certification/ Vocational Training	Associate Degree	Bachelor's Degree o Above
Agriculture, Forestry, & Mining	60.0%	20.0%	0.0%	0.0%	40.0%
Construction	80.0%	20.0%	20.0%	20.0%	20.0%
Education	100%	20.0%	0.0%	20.0%	60.0%
Entertainment & Recreation	**	**	**	**	**
Finance, Insurance, & Real Estate	**	**	**	**	**
Government & Public Administration	60.0%	0.0%	20.0%	20.0%	20.0%
Healthcare & Social Services	82.5%	26.1%	4.3%	30.4%	21.7%
Manufacturing	77.3%	22.7%	9.1%	27.3%	18.2%
Personal Services	**	**	**	**	**
Professional Services	**	**	**	**	**
Transportation, Communication, & Utilities	**	**	**	**	**
Wholesale & Retail Trade	80.0%	20.0%	8.0%	20.0%	32.0%

Top percentages among industries per education level are highlighted in the table. **Insufficient survey data/refused

WAGES OF AVAILABLE LABOR BY INDUSTRY OF CURRENT OR FORMER EMPLOYMENT



**Insufficient survey data/refused. A lack of data for a particular industry is not necessarily indicative that there were no (or few) individuals surveyed within that industry. Rather, it may be that there simply were no respondents within that industry that also reported that they are likely to change or accept employment.

Note: A wide variety of occupations are included within these industry categories. Industry classification is based upon the respondent's reported current or former employer. Two respondents that work for a manufacturer will be classified within the manufacturing industry even if, for example, one respondent is a custodian and the other is an accountant.

UNDEREMPLOYMENT

The underemployed are working fewer than 35 hours per week but desire more hours (**inadequate hours**); in positions that do not meet their skill or education level, or have worked for higher wages at previous employment (**mismatch of skills**); or are earning wages equal to or less than the national poverty level and work 35 or more hours per week (**low income**).

	Percent Surveyed	Estimated Total		Percent Surveyed	Estimated Total
Inadequate Hours	0.5%	89	Mismatch of Skills	6.4%	1,138
S Low Income	0.5%	89	\(\sum_{\tau} \tau_{\tau} \)	7.2%	1,280

†Individuals may be underemployed for more than one reason but are counted only once for total estimated underemployment.

Note: To be counted as underemployed in any category an individual must be currently employed and likely to change their current employment situation.



